

# YOUR PARTNER IN CUSTOM SHADING SOLUTIONS



 **SHADES BY MATISS**

# LEADERS IN CUSTOM SHADING SOLUTIONS

Unmatched Quality, Design, and Performance

Shades by Matiss is a nationally recognized leader in custom shading solutions, specializing in advanced window treatments that enhance both thermal and visual comfort.

With over 25 years of experience, we offer a comprehensive range of products including roller shades, drapery, architectural treatments, and exterior systems — all designed for durability, functionality, and luxury.

Our nationwide manufacturing network ensures quick lead times and scalable solutions to meet the demands of any project, large or small. By partnering with industry leaders like Somfy®, Rollease Acmeda®, and top fabric suppliers such as JM Fabrics, Mermet, and Texstyle, we deliver innovative, sustainable solutions tailored to every space.

We are committed to advanced light control, glare reduction, and sustainability, offering products that combine exceptional performance with aesthetic versatility.

Trust Shades by Matiss to provide superior shading systems that elevate any project with lasting quality.

## SHADES FOR EVERY SPACE, BUDGET, AND PROJECT SCOPE

Precision Engineering Meets Aesthetic Versatility

At Shades by Matiss, we believe that no two projects are the same. Our solutions offer flexibility without compromising on quality, making it possible to meet the demands of any space, project, or budget.

From sophisticated motorized systems to timeless manual shades, intricate architectural treatments, and bespoke drapery, we offer design solutions that enhance and elevate any environment.

**ROLLER SHADES**



**DUAL LIGHT FILTERING / BLACKOUT**



**ROMAN**



**SHEER**



**ZEBRA**



**DRAPERY**



**TOP DOWN BOTTOM UP**



**EXTREME SHADES**



**ANGLED**



**SKYLIGHTS**



**EXTERIOR**



**AWNINGS**



# SMART SHADING FOR SEAMLESS INTEGRATION



## Advanced Motorization, Effortless Control

By combining cutting-edge motorization with intuitive integration, our motorized shades are engineered for ease of use, combining advanced technology with aesthetic appeal.

We work with leading motorization platforms, including Somfy Zigbee & RTS, and Rollease Acmeda's Automate, to deliver shading systems tailored to any residential or commercial project.



## Flexible Integration for Smart Homes and Commercial Spaces

Our motorized solutions offer a variety of control interfaces—including app, remote, voice, and wall switches—giving your clients ultimate flexibility and control. With top-tier integration capabilities, our shades provide both performance and convenience, delivering the ideal solution for any environment.

### Works With



# BUILT FOR DEALER SUCCESS

Expert Support, Reliable Service, and a Boosted Bottom Line

As a trusted partner, Shades by Matiss is committed to ensuring your success at every step. With an easy onboarding process and dedicated support, we empower dealers with the resources needed to excel.

- Fast Onboarding & Training**  
 Get started quickly with our streamlined onboarding process. Simply submit your dealer application online, provide your state resale certificate, and register for comprehensive training to set your business up for success.
- High-Profit Margins**  
 Maximize your earnings with a 45-point margin on all sales—no buy-in or annual volume commitments required.
- Enhanced Demo Program**  
 Access discounted shades, hardware, and fabric samples designed to elevate client consultations and showcase premium solutions effectively.
- Simplified Quoting & Ordering Tool**  
 Streamline your workflow with our online portal, making it easy to specify, quote, and order shades for efficient project delivery.
- Flexible Payment Options**  
 Enjoy the convenience of Net30 terms to keep your cash flow steady. (Subject to credit approval.)
- Quick Turnaround Times**  
 With manufacturing and fulfillment facilities across the nation, we ensure a 2-3 week lead time to keep your projects on schedule.
- Long-Term Durability**  
 Offer clients peace of mind with shades backed by a 7-year limited warranty, ensuring long-term satisfaction.
- Expert Installation Support**  
 Benefit from training resources and technical assistance to ensure smooth installations and successful project outcomes.

Join our dealer network at [www.shadesbymatiss.com](http://www.shadesbymatiss.com).

## OUR LOCATIONS

### NEW YORK HEADQUARTERS

1148 US 22  
Mountainside, NJ 07092

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### CHICAGO OFFICE

2101 S. Carpenter Street  
Chicago, IL 60608

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### CALIFORNIA OFFICE

21636 Marilla Street  
Chatsworth, CA 91311

## PARTNER WITH CONFIDENCE

Shades by Matiss delivers a complete range of customizable, motorized, and manual shading systems that are designed for luxury, performance, and sustainability. Whether you're looking for high-tech, eco-conscious, or premium architectural solutions, we provide the ultimate in versatility, durability, and aesthetic appeal.

With over 25 years of expertise, we're more than just a supplier—we are your trusted partner, committed to supporting your business and driving project success.

To join our network, apply to become a dealer today.



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